

Quarterly 6A 8-Level Group Incentive

Quarterly Incentive Calculation

Qualification Criteria: 6A2 Distributors and above must qualify with at least three 8Pt sales* after all cancellations have been deducted.

Calculation Method

#1. 6A 8-Level Group Sales Incentive

6A 8-Level Group Sales x \$14------A

#2. 6A2 Title Incentive

6A2 Title Base Incentive + 6A Line Units Sold------B

Title Base Incentive (TBB) & Line Units Sold (LUS)			
6A Title	Title Base Incentive	Line Units Sold	Base Incentive
6A2	\$1,000.00	6A and above per Line	\$500.00
6A2-2	\$2,000.00		

Example: 6A3: TBB \$1,000 + LUS \$500 = \$1,500

6A7-2: TBB \$2,000 + LUS \$2,500 = \$4,500 6A5: TBB \$1,000 + LUS \$1,500 = \$2,500

Payment Amount: A + B

Example: You are 6A4 and total 82 6A 8-Level Group Sales and you have 3 or more 8Pt sales in Quarter

(A) 82 units * \$14= \$1148

(B) TBB \$1,000 + LUS \$,1000 = \$2,000

Your Incentive will be (A) + (B) = \$3,148

- * Six Total 8Pt Sales Required for 6A2-2
- * 3:1 Ratio will apply to UKON DD Sale
- * E8PA Crystal & Bronze cards are 2:1 ratio

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